Financial Statements December 31, 2021 and 2020 Listeners Community Radio of Utah

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CPAs & BUSINESS ADVISORS Independent Auditor's Report

To the Board of Directors of Listeners Community Radio of Utah Salt Lake City, Utah

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Listeners Community Radio of Utah, which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of Listeners Community Radio of Utah as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities of the Audit of the Financial Statements section of our report. We are required to be independent of Listeners Community Radio of Utah and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Listeners Community Radio of Utah's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities of the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Listeners Community Radio of Utah's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Listeners Community Radio of Utah's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Ende Bailly LLP

Salt Lake City, Utah August 8, 2022

Listeners Community Radio of Utah Statements of Financial Position December 31, 2021 and 2020

	2021	2020
Assets		
Current Assets		
Cash and cash equivalents	\$ 768,333	\$ 477,439
Underwriting receivables	28,304 334,316	26,358
Unconditional promises to give, net Other receivables	20,901	230,781
Donated rent receivable, current portion	44,442	-
Inventories	9,422	3,028
Prepaid expenses and deposits	45,225	29,352
Total current assets	1,250,943	766,958
Long-term Assets		
Donated rent receivable, less current portion	58,208	-
Property and equipment, net	1,148,310	489,270
Total long-term assets	1,206,518	489,270
Total assets	\$ 2,457,461	\$ 1,256,228
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 19,622	\$ 12,035
Accrued liabilities	51,094	51,341
Current maturities of long-term debt	24,651	
Total current liabilities	95,367	63,376
Long-term Liabilities		
Long-term debt, less current maturities	93,618	
Total liabilities	188,985	63,376
Net Assets		
Net assets without donor restrictions	1,818,253	928 <i>,</i> 846
Net assets with donor restrictions	450,223	264,006
Total net assets	2,268,476	1,192,852
Total liabilities and net assets	\$ 2,457,461	\$ 1,256,228

Listeners Community Radio of Utah Statements of Activities Years Ended December 31, 2021 and 2020

	2021	2020
Net Assets without Donor Restrictions		
Public support and revenue		
Grants and contributions, net	\$ 701,827	\$ 632,447
Underwriting revenue	120,858	122,572
In-kind contributions	772,760	73,819
PPP loan forgiveness	149,233	101,024
Gain on sale of property and equipment	195,424	-
Events and other income	2,827	20,443
Net assets released from restrictions	258,705	244,839
Total public support and revenue	2,201,634	1,195,144
Expenses		
Program services		
Programming and production	525,763	531,565
Engineering and broadcasting	210,990	164,057
Total program services	736,753	695,622
Supporting services		
Management and general	210,857	131,664
Underwriting and grant solicitation	77,477	67,697
Fundraising	287,140	180,694
Total expenses	1,312,227	1,075,677
Change in Net Assets without Donor Restrictions	889,407	119,467
Net Assets with Donor Restrictions		
Grants and contributions	342,272	239,261
In-kind contributions	102,650	,
Net assets released from restrictions	(258,705)	(244,839)
Change in Net Assets with Donor Restrictions	186,217	(5,578)
Change in Net Assets	1,075,624	113,889
Net Assets, Beginning of Year	1,192,852	1,078,963
Net Assets, End of Year	\$ 2,268,476	\$ 1,192,852

Listeners Community Radio of Utah Statement of Functional Expenses Year Ended December 31, 2021

Program Services					Supporting Services							
		gramming Production	-	eering and adcasting	 Total		nagement d General	an	erwriting d Grant icitation	Fu	ndraising	 Total
Payroll and payroll taxes Employee benefits Professional fees Advertising and promotion	\$	349,937 44,790 250 -	\$	86,601 2,298 7,088	\$ 436,538 47,088 7,338	\$	56,847 5,592 36,932 2,351	\$	50,382 2,198 - -	\$	93,541 11,549 - 54,780	\$ 637,308 66,427 44,270 57,131
Office expense Information technology Occupancy		- 58,877 1,800		5,012 - 4,504	5,012 58,877 6,304		27,026 5,137 63,515		- 3,504 -		12,765 18,675 -	44,803 86,193 69,819
Insurance Promotional events Transmitter expenses		5,634 - -		- - 96,025	5,634 - 96,025		9,232 - -		- 200 -		- 82,202 -	14,866 82,402 96,025
Depreciation Listener research Travel		30,774 2,935 108		9,462 - -	40,236 2,935 108		4,225 - -		- -		4,225 - -	48,686 2,935 108
Programming dues Interest expense Bad debt expense		27,015 3,508		-	27,015 3,508		-		- - 20,739		- - 9,403	27,015 3,508 30,142
Miscellaneous		135		-	 135				454			 589
Total functional expenses	\$	525,763	\$	210,990	\$ 736,753	\$	210,857	\$	77,477	\$	287,140	\$ 1,312,227

Listeners Community Radio of Utah Statement of Functional Expenses Year Ended December 31, 2020

	Program Services				Supporting Services							
		gramming Production	•	neering and adcasting	 Total		nagement d General	an	erwriting d Grant icitation	Fu	ndraising	 Total
Payroll and payroll taxes Employee benefits	\$	357,911 56,013	\$	49,770 1,191	\$ 407,681 57,204	\$	44,600 6,099	\$	50,766 2,164	\$	47,008 12,261	\$ 550,055 77,728
Professional fees		1,750		958	2,708		30,322		- 2,104			33,030
Advertising and promotion		-		-					-		33,040	33,040
Office expense		126		786	912		27,723		-		1,290	29,925
Information technology		56,960		-	56,960		1,811		3,510		15,202	77,483
Occupancy		-		10,925	10,925		8,749		-		-	19,674
Insurance		5,634		-	5,634		9,343		-		-	14,977
Promotional events		-		-	-		-		-		68,876	68,876
Transmitter expenses		-		92,776	92,776		-		-		-	92,776
Depreciation		22,113		7,651	29,764		3,017		-		3,017	35,798
Listener research		2,521		-	2,521		-		-		-	2,521
Travel		408		-	408				-		-	408
Programming dues		28,129		-	28,129		-		-		-	28,129
Bad debt expense		-		-	 -		-		11,257		-	 11,257
Total functional expenses	\$	531,565	\$	164,057	\$ 695,622	\$	131,664	\$	67,697	\$	180,694	\$ 1,075,677

Listeners Community Radio of Utah Statements of Cash Flows Years Ended December 31, 2021 and 2020

	 2021	 2020
Operating Activities		
Change in net assets	\$ 1,075,624	\$ 113,889
Adjustments to reconcile change in net assets to net cash from (used for) operating activities		
Depreciation	48,686	35,798
Gain on sale of fixed assets	(195,424)	-
PPP loan forgiveness	(149,233)	(101,024)
Donated rent receivable	(102,650)	-
Contributed property and equipment capitalized	(740,520)	-
Changes in operating assets and liabilities	(, , , , , , , , , , , , , , , , , , ,	
Underwriting receivables	(1,946)	13,937
Unconditional promises to give	(103,535)	(22,498)
Other receivables	(20,901)	1,960
Inventories	(6,394)	(503)
Prepaid expenses and deposits	(15,873)	(2,195)
Accounts payable	7,587	(11,572)
Accrued liabilities	 (247)	 40,430
Net Cash from (used for) Operating Activities	 (204,826)	 68,222
Investing Activities		
Proceeds from sale of fixed assets	645,000	-
Purchase of property and equipment	(416,782)	(3 <i>,</i> 863)
Net Cash from (used for) Investing Activities	 228,218	 (3,863)
Financing Activities		
Proceeds from issuance of long-term debt	132,117	-
Proceeds from PPP loans	149,233	101,024
Principal payments on long-term debt	 (13,848)	 -
Net Cash from Financing Activities	 267,502	 101,024
Net Change in Cash and Cash Equivalents	290,894	165,383
Cash and Cash Equivalents, Beginning of Year	 477,439	 312,056
Cash and Cash Equivalents, End of Year	\$ 768,333	\$ 477,439
Supplemental Disclosure of Cash Flow Information		
Cash paid during the year for interest	\$ 3,508	\$ -
Supplemental Disclosure of Non-cash Investing and Financing Activity Increase in property and equipment from in-kind donations	\$ 740,520	\$ -

Note 1 - Summary of Significant Accounting Policies

Organization

Listeners Community Radio of Utah dba KRCL (the Organization) is a listener-supported community radio station whose purpose is to strengthen the community through diverse, independent, and progressive public affairs and music programming. The Organization was organized as a Utah nonprofit corporation in 1975 to provide a unique voice, giving access to perspectives and music that are often excluded from traditional media. The Organization is funded primarily through community fundraising, grants, and underwriting revenue.

Cash and Cash Equivalents

The Organization considers all cash and highly liquid financial instruments with original maturities of three months or less, and which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents.

Underwriting Receivables

Underwriting receivables consist primarily of noninterest-bearing amounts due for underwriting of the Organization's programs. Management determines the allowance for uncollectable underwriting receivables based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Underwriting receivables are written off when deemed uncollectible. No allowances for uncollectible underwriting receivables were recorded at December 31, 2021 and 2020. Underwriting receivables at January 1, 2020, were \$40,295.

Unconditional Promises to Give

Unconditional promises to give expected to be collected within one year are recorded at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statements of activities. Management determines the allowance for uncollectable promises to give based on historical experiences, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectible. At December 31, 2021 and 2020, the allowance for uncollectable promises to give was \$55,597 and \$46,194, respectively.

Inventories

Inventories are stated at the lower of cost, determined on a first-in, first-out basis, or net realizable value and consist of promotional and premium items that are provided to members during membership campaigns and events.

Property and Equipment

The Organization records property and equipment additions over \$1,000 at cost or, if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets ranging from three to forty years. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The Organization reviews the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the years ended December 31, 2021 and 2020.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

The Organization reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue and Revenue Recognition

Grants and Contributions

The Organization recognizes contributions when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met. Membership revenue is all considered contribution revenue.

Underwriting Revenue

For performance obligations related to underwriting revenues, revenues are recognized over time. The Organization uses the output method to recognize revenue over time. The output method consists of the percentage of broadcasting spots aired to date to the total number of contractual ad spots. This method is used because management considers ad spots to be the best available measure of progress on the contracts.

Donated Services and In-Kind Contributions

Volunteers contribute significant amounts of time to the Organization's program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. The Organization records donated professional services at the respective fair values of the services received.

Advertising Costs

Advertising and promotional costs are expensed as incurred, and totaled \$57,131 and \$33,040 during the years ended December 31, 2021 and 2020, respectively.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy and depreciation, which are allocated on a square footage basis, as well as salaries and payroll taxes, employee benefits, office expenses, information technology, and insurance, which are allocated on the basis of estimates of time and effort.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

Income Tax Status

The Organization is organized as a Utah nonprofit corporation and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3), qualifying for the charitable contribution deduction under Section 170(b)(1)(A)(vi), and has been determined not to be a private foundation under Section 509(a)(1). The Organization is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Organization is subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. The Organization has determined it is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The Organization believes that it has appropriate support for any tax positions taken affecting its annual filing requirements and, as such, does not have any uncertain tax positions that are material to the financial statements. The Organization would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Paycheck Protection Program (PPP) Loan

During the years ended December 31, 2021 and 2020, the Organization was granted loans totaling \$149,233 and \$101,024, respectively, under the PPP administered by a Small Business Administration (SBA) approved partner. The loans are uncollateralized and are fully guaranteed by the federal government. The Organization is eligible for loan forgiveness of up to 100% of the loan upon meeting certain requirements. The Organization initially recorded the loan as a refundable advance and will record the forgiveness in accordance with guidance for conditional contributions when there is no longer a measurable performance or other barrier and a right to return of the PPP loan. Proceeds from the loan are eligible for forgiveness if they are used for certain payroll, rent, and utility expenses. During the years ended December 31, 2021, and 2020 the Organization was notified that the loans were fully forgiven and therefore contribution revenue equal to the loan amounts was recorded.

Subsequent Events

The Organization has evaluated subsequent events through August 8, 2022, the date the consolidated financial statements were available to be issued.

Note 2 - Liquidity and Availability

From time to time, as part of a liquidity management plan, excess cash is invested in interest-bearing savings accounts. Occasionally, the Board of Directors designates a portion of any operating surplus to its operating reserve. Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	 2021	 2020
Cash and cash equivalents	\$ 755,017	\$ 444,214
Underwriting receivables	28,304	26,358
Promises to give	218,189	198,870
Other receivables	 20,901	-
	\$ 1,022,411	\$ 669,442

Note 3 - Unconditional Promises to Give

At December 31, 2021 and 2020, all unconditional promises to give are expected to be collected within one year. Unconditional promises to give consist of the following at December 31:

	 2021	 2020
Member pledges Grants Less estimated uncollectable amounts	\$ 273,845 116,068 (55,597)	\$ 245,064 31,911 (46,194)
	\$ 334,316	\$ 230,781

Note 4 - Property and Equipment

Property and equipment consists of the following at December 31:

	 2021	 2020
Computers and equipment Furniture and fixtures Buildings and improvements Land	\$ 1,075,907 58,616 948,915 -	\$ 880,205 45,931 714,169 102,500
	2,083,438	1,742,805
Less accumulated depreciation	 (935,128)	 (1,253,535)
	\$ 1,148,310	\$ 489,270

Note 5 - Long-Term Debt

Effective May 19, 2021, the Organization entered into a loan agreement with a bank, secured by equipment, bearing interest at 4.7% due in monthly installments of \$2,479 beginning June 19, 2021, through May 19, 2026.

Future maturities of long-term debt are as follows:

Years Ending December 31,	 Amount
2022	\$ 24,651
2023	25,852
2024	27,103
2025	28,431
2026	12,232
	\$ 118,269

Note 6 - Net Assets with Donor Restrictions

Net assets with donor restrictions consist of the following at December 31:

	 2021	2020		
Promises to give				
Not restricted by donors, but which are unavailable for expenditure until due Restricted by donors for national program production, content	\$ 218,189	\$	198,870	
acquisition, distribution and promotion In-kind rent contributions	116,068 102,650		31,911 -	
	 436,907		230,781	
Donations restricted by donors for national program production,				
content acquisition, distribution and promotion	3,316		23,225	
Donations restricted by donors for other purposes	 10,000		10,000	
	\$ 450,223	\$	264,006	

Note 7 - Donated Professional Services, Materials, and Use of Long-lived Assets

Effective May 1, 2021, the Organization entered into a lease agreement for free rent through April 30, 2024. The Organization recorded the contributed use of long-lived assets at the estimated fair value of the donated space. As of December 31, 2021, the donated rent receivable totals \$102,650.

The Organization received donated professional services, materials, and the use of long-lived assets as follows during the year ended December 31, 2021:

	Program Services	nagement d General	Fu	ndraising	 Total
Advertising and promotional events Information technology Occupancy Use of long-lived assets	\$ - 28,730 - -	\$ - 52,046 740,520	\$	54,114 - -	\$ 54,114 28,730 52,046 740,520
	\$ 28,730	\$ 792,566	\$	54,114	\$ 875,410

The Organization received donated professional services and materials as follows during the year ended December 31, 2020:

	Program Services		Management and General		Fundraising		Total	
Advertising and promotional events Information technology Other	\$	- 26,380 -	\$	- - 480	\$	46,959 - -	\$	46,959 26,380 480
	\$	26,380	\$	480	\$	46,959	\$	73,819

Note 8 - Leases

The Organization leases equipment under various short and long-term operating leases. The leases expire at various dates through 2026.

Future minimum lease payments are as follows:

Years Ending December 31,	
2022	\$ 76,225
2023	77,304
2024	79,623
2025	82,012
2026	84,472
Total minimum lease payments	\$ 399,636

Total lease expense for the years ended December 31, 2021 and 2020, was approximately \$76,300 and \$75,400, respectively.